

## About Tam Development Company

Saudi joint stock company closed under CR No. (1010524000) dated 06/07/1440 AH (corresponding to 02/12/2019 AD) issued in Riyadh, and the company's current capital is (36,599,970) Saudi riyals, divided into (3,659,997) ordinary shares paid in full. The value of each share is ten (10) Saudi riyals.

The company's main address as mentioned in the CR is at 8428 King Fahd Road - Riyadh - Postal Code 12363, Unit No. 11119, Additional No. 4250 - Kingdom of Saudi Arabia.



### Summary Of Investment Opportunity

#### Industry

Software & Services

#### Opportunity type

Subscription to the offered shares

#### Offering Summary

Offering Size	Selling (585,600) shares. represents (16.00%) of the capital.
Capital	(36,599,970) SR.
Offering Period	<ul style="list-style-type: none"> <li>Sunday 21/05/2023</li> <li>Thursday 25/05/2023</li> </ul>
Price Range	<ul style="list-style-type: none"> <li>From (100) SR</li> <li>To (130) SR</li> </ul>
LTM Earnings	(27,927,936) SR as of December 31, 2022.
P/E Multiple	<ul style="list-style-type: none"> <li>From (13.1x)</li> <li>To (17.0x)</li> </ul>
Offering Proceeds	The offering proceeds will go to the selling owners and the company will not receive any amount.

#### Income Statement Summary

Income Statement (SR)	2021	2022
Revenue	89,844,546	147,073,483
Cost Of Revenue	(54,409,032)	(92,249,074)
Operating Income	17,899,244	30,154,867
Net Income	16,516,702	27,927,936

#### Balance Sheet Summary

Balance Sheet (SR)	2021	2022
Total Assets	84,104,602	132,378,746
Total Liabilities	39,266,445	60,757,722
Total Equity	44,838,157	71,621,024

- [To view the prospectus click here](#)

- [To go to the subscription page click here](#)

### Tam's Business

TAM is a Riyadh, KSA based closed joint stock company Founded in 2012, provides digital solutions and advisory/implementation services powered by its digital solutions. It has been operating for over a decade with 50+ clients within its credential. Since its inception, Tam has been keen to develop its products and services to keep pace with the rapid developments in the sector and the high quality of customer requirements.

Shareholders	Ownership %	
	Post-Offering	Pre-Offering
Abdullah Anwar Yusuf Andjani	%24.34	%20.01
Ain Development Investment Company	%20.08	%16.51
Salem Salah Salem Bmakhrma	%14.30	%11.76
Maaleem Almasah Real Estate Company	%13.97	%11.49
Faisal Business Treading Company	%9.00	%7.40
Ahmed Mazen Ahmed Al-Shugairi	%3.22	%2.64
Imad Ali Yahya Daghriri	%2.59	%2.13
Fatima Fayeze Ibrahim Badr	%2.51	%2.07
Treasury Shares	%10.00	%10.00
Offering Shares	%0.00	%16.00
<b>Total</b>	<b>%100.00</b>	<b>%100.00</b>

### Tam's Sectors

- Developing strategies and designing initiatives in order to raise the quality of the experience of citizens and beneficiaries of governmental, semi governmental and private services, by employing innovative design methodologies and developing strategic initiatives.
- Managing the implementation of government, semi government, and private programs and initiatives in accordance with approved strategies that contribute to achieving the success indicators of transformation plans for various entities.

### Advisory Services

- Managing the implementation of government, semi government, and private programs and initiatives in accordance with approved strategies that contribute to achieving the success indicators of transformation plans for various entities.

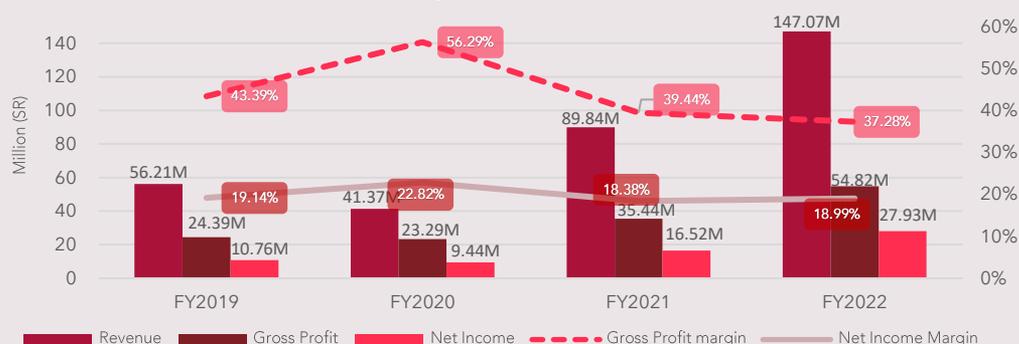
### Digital Solutions

- Designing, implementing, and managing digital programs and products that facilitate the digital transformation of various governmental and semi-governmental sectors. This includes automating communication and community engagement, identifying and nurturing talent, and managing tangible and intangible government support and services for different segments of society.

### Tam's Top Clints



### Income Statement Analysis



**Risk Warning and Disclaimer:** The data and information contained in this summary is not a recommendation to subscribe to the Offer Shares, and those who have any doubts should refer to their investment advisor, and Yaqeen Capital does not provide any guarantee or responsibility for the contents of this summary or reliance on any part of it. The investor must investigate and study the information before making the investment decision. The investor can obtain information from Yaqeen Capital at its main office on Olaya Street, P.O. B. Box 884, Riyadh 11421, Kingdom of Saudi Arabia, or one of the company's branches.

